

FIG. 1

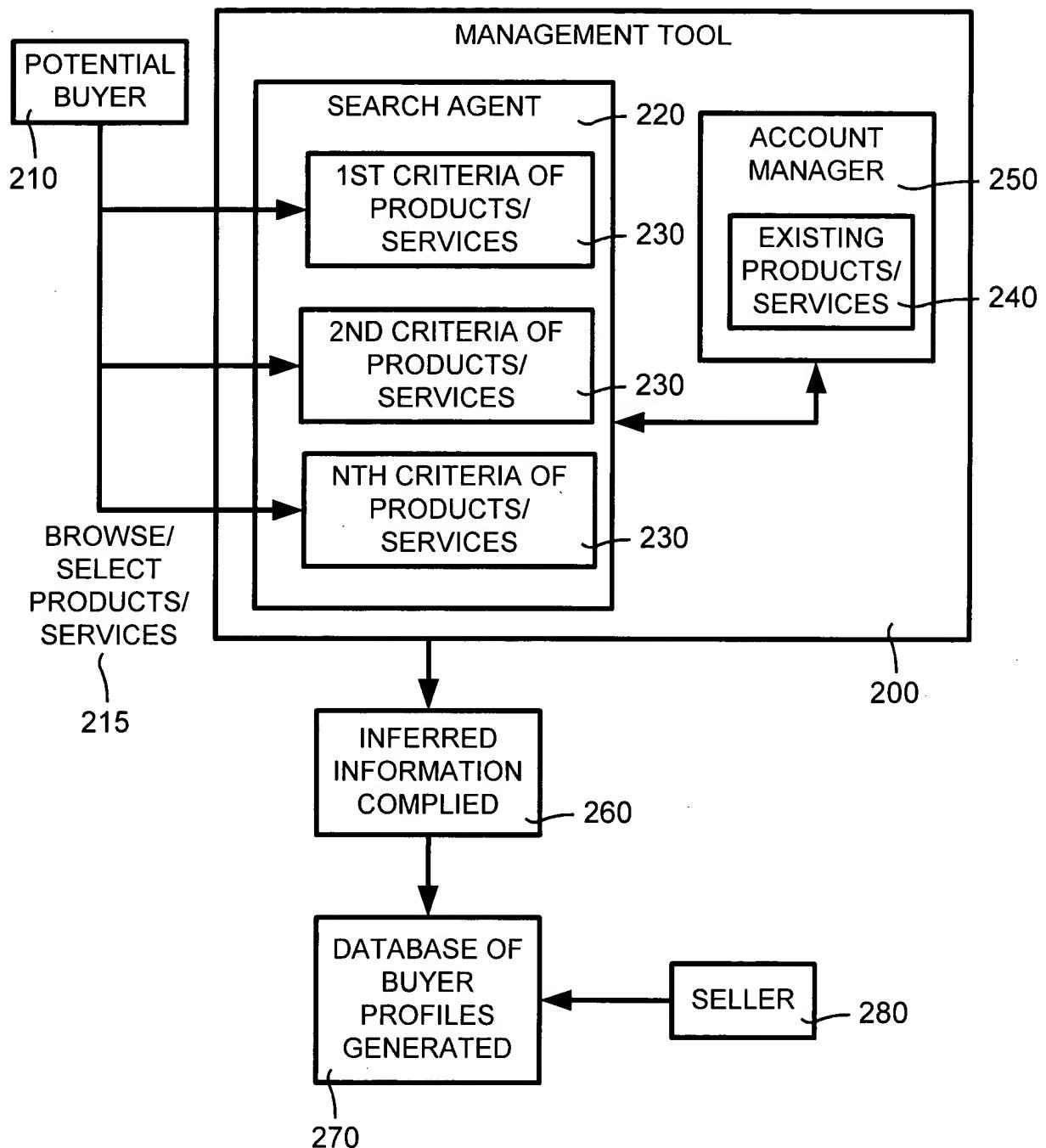


FIG. 2

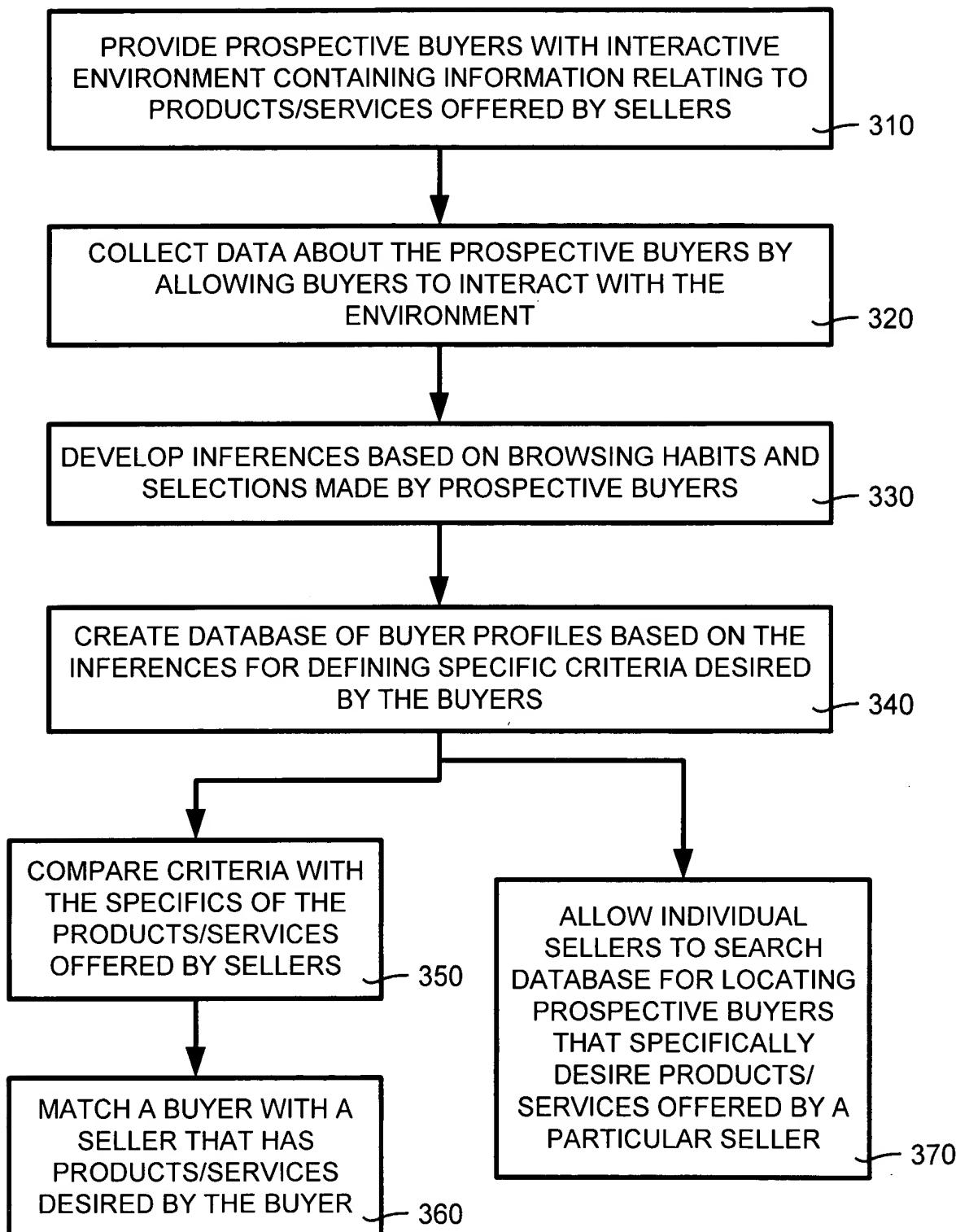


FIG. 3

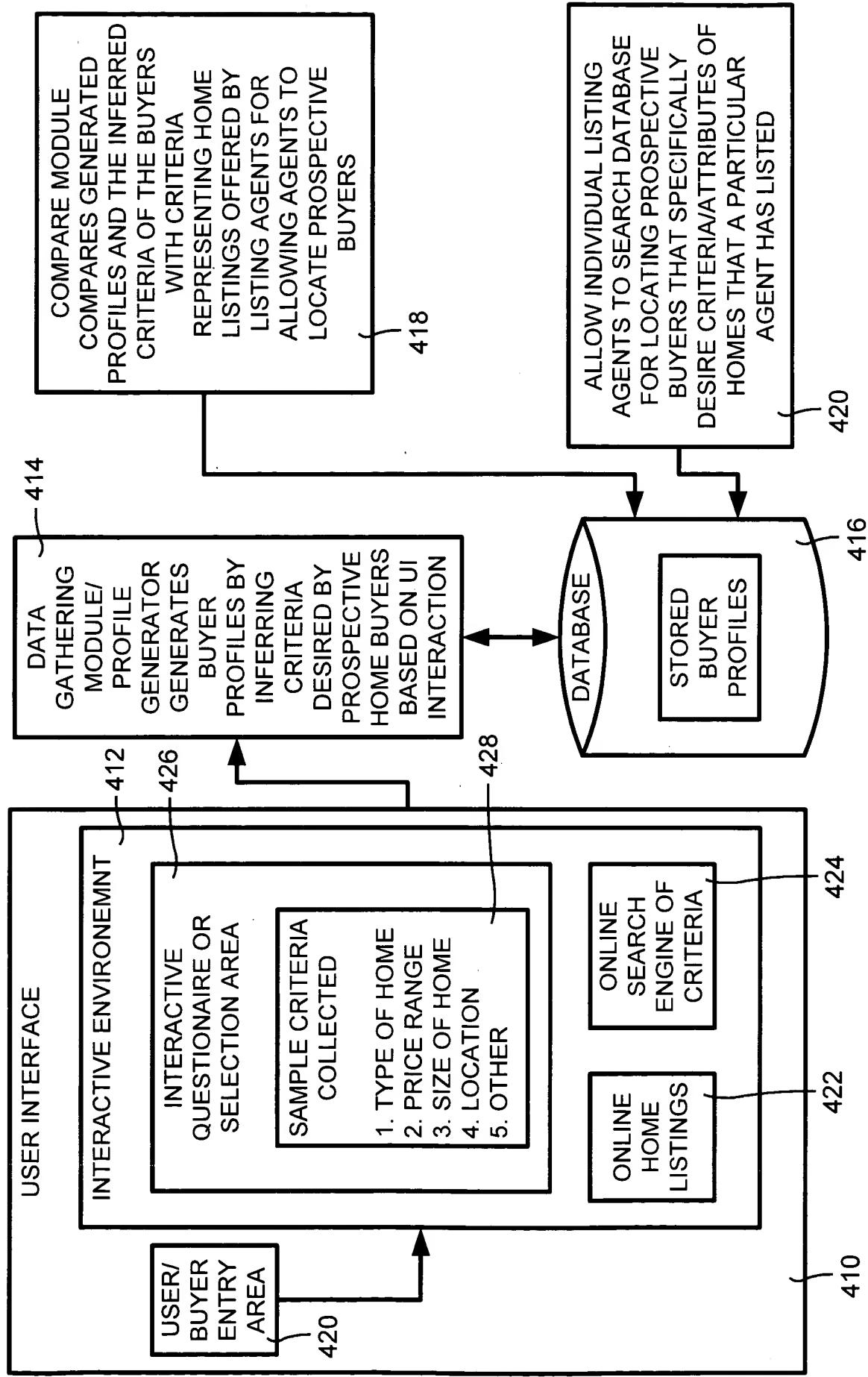


FIG. 4

510

520

530

540

500

550

MerchantPoint

Dirk Hall of Redmond Realty

home prospect manager to do list settings reports help

(3) 3 New Leads (2) 5 New Emails

Add a new customer View my customers

Find a Customer: Type in a name and click Go.

Today's Average Rates Brought to you by: (1) CHASE

Choose a product below	Today's Rate	Last week	6 months ago
30-yr. fixed	7.30% ↑	7.14%	6.81%
15-yr. fixed	7.30% ↑	7.14%	6.81%

Pre-qualify your customers today

News from Redmond Realty

1st-time Buyer Rate Reduced! More agent training seminars added

Delete checked tasks Print List

FIG. 5

614

620

610

600

Show me: Or search for: Go

(1) Status	Name	Home of Interest	Phone	Type
(1) New	Susan Jones	12432 Harbour Pointe Dr.	(425) 321-9234	Buyer
(1) New	Dave and Kim Martin	5307 Maple Blvd.	(425) 733-4382	Buyer ← 612
(1) New	Adam and Ceryn Feldstein	1023 E. Main St.	(206) 872-2132	Buyer

Send global e-mail to selected record (s)

FIG. 6

MSI MerchantPoint

Dirk Hall of Redmond Realty

home prospect manager to do list settings reports help

Show me: New leads Or search for: Go

Status	Name	Home of Interest	Phone								
<input checked="" type="checkbox"/> NEW	Susan Jones	12432 Harbour Pointe Dr.	(425) 321-1234 Buyer								
<input checked="" type="checkbox"/> NEW	Dave and Kim Martin	2345 Maple Blvd	(425) 483-9832 Buyer								
Name: <input type="text" value="Dave and Kim Martin"/>		Source: <input type="text" value="Redmond Realty Website"/>									
Address: <input type="text" value="2345 Maple Blvd."/>		Agent: <input type="text" value="Dirk Hall"/>									
Phone: <input type="text" value="425) 483-9832"/>		Comments: <input type="text"/>									
Email: <input type="text" value="Dave and Kim@Hotmail.com"/>											
Next Action <input type="button" value="Note"/> <input type="button" value="email message"/> <input type="button" value="phone call"/> <input type="button" value="fax"/> <input type="button" value="traffic report"/> <input type="button" value="offer accepted"/> <input type="button" value="file it"/> <input type="button" value="edit customer info"/>											
<table border="1"> <thead> <tr> <th>Interaction type</th> <th>Date</th> <th>Notes</th> <th>Rep. Name</th> </tr> </thead> <tbody> <tr> <td><input checked="" type="checkbox"/> NewLead</td> <td>March 10, 1999 12:41 PM</td> <td colspan="2">Lead submitted by email</td> </tr> </tbody> </table>				Interaction type	Date	Notes	Rep. Name	<input checked="" type="checkbox"/> NewLead	March 10, 1999 12:41 PM	Lead submitted by email	
Interaction type	Date	Notes	Rep. Name								
<input checked="" type="checkbox"/> NewLead	March 10, 1999 12:41 PM	Lead submitted by email									
<input type="checkbox"/> NEW Adam and Carolyn Feldstein 1023 E. Main St. (425) 872-2432 Buyer											
<input type="button" value="Send global email to selected record(s)"/> Press the Shift key to select more than one record											

710

720

700

730

FIG. 7